

**UTILITY  
INFRASTRUCTURE**

Turning complex  
infrastructure challenges  
into safe, smart, and streamlined  
project outcomes

# Capability OVERVIEW

# STREAMLINED SERVICES FOR COMPLEX, HIGH-DEMAND INFRASTRUCTURE PROJECTS



## About Dean Industries Group

Established in 2011, Dean Industries Group delivers full-scope telecommunications and utility infrastructure solutions across Australia. Known for safety, precision, and practical problem-solving, we specialise in copper and fibre installations, complex civil works, and network relocations.

In 2020, we expanded into the gas sector, supporting APA Group with high-pressure gas location, safe excavation, and site supervision.

### Project Delivery Expertise:

- **Specialists in:** Complex civil works, copper and fibre cable installation, design and scoping, and full-scope telecommunications infrastructure solutions across Australia
- **Renowned for:** Attention to detail, compliance, and innovative problem-solving on challenging and sensitive sites
- **End-to-end project delivery:** From site surveys and project planning to civil delivery and final connection

### End-to-End Project Coordination:

- Each project is led by a dedicated project manager and on-the-ground teams to ensure seamless execution and outstanding results.

### Trusted by Industry Leaders:

- Dean Industries Group has vast experience completing large-scale projects across industry sectors, including:

**5+ years** with Aussie Broadband (Tier 1)

**14 years** with Service Stream

**8 years** with Visionstream / Ventia



## Our Values

- **Respect:** Client satisfaction comes first
- **Results:** We deliver quality outcomes, every time
- **Reliability:** Dependable service backed by experience
- **Commitment:** Strong, long-term client relationships
- **Innovation:** Smart, practical engineering solutions
- **Teamwork:** Clear, honest communication at all levels
- **Sustainability:** Environmental care & waste reduction

## Our Management System



### FINANCIAL MANAGEMENT

- MYOB



### PROJECT MANAGEMENT

- Dropbox
- Excel
- MS Project



### PLANT & EQUIPMENT

- Dropbox



### SAFETY

- Plant assessor
- Excel
- Email archiving
- WHS Rep



### STAFF RESOURCE MANAGEMENT

- Excel
- Connecteam
- Email archiving



### COLLABORATION

- Teams
- Dropbox
- WhatsApp

## Quality, Health & Safety

We deliver safe, reliable, and high-quality telecommunications infrastructure. Our ISO-certified management system includes:

- **Quality Management:** ISO 9001
- **Occupational Health & Safety:** ISO 45001
- **Environmental Management:** ISO 14001

We uphold strict policies, regulatory compliance, and proactive risk management. Safety is part of our culture, supported by regular training and clear site procedures.



**Our goal:** zero harm, minimal disruption, and full transparency.

## Quality Assurance

- ✓ **Commitment to Quality:** We are dedicated to delivering high-quality, safe, and efficient outcomes across all telecommunications projects.
- ✓ **Industry-Aligned Systems:** Our quality systems are aligned with industry regulations and client expectations, ensuring transparency, accountability, and full compliance at every stage.
- ✓ **Continuous Improvement:** Through structured risk management, ongoing training, and a strong improvement culture, we maintain the highest standards in safety, service, and performance.

## Workplace Health & Safety

**Safety is how we work - on every site, every time.**

Our policies exceed WHS legislation and client standards, with proactive risk management embedded in daily operations.

**We maintain a safety-first culture through:**

- Practical, up-to-date training
- Toolbox talks
- Ongoing audits and risk controls
- Team-wide accountability




**Safety drives our performance - and we deliver both.**

## Our Equipment

We operate an extensive, company-owned fleet of well-maintained, specialised equipment. With the flexibility to work around the clock, we confidently meet demanding project schedules and site conditions.

# END-TO-END PROJECT SOLUTIONS, BUILT ON TRUST AND DRIVEN BY PERFORMANCE

## Our Services

 <p><b>UTILITIES INFRASTRUCTURE</b></p>	<p><b>SITE SURVEY</b></p> <ul style="list-style-type: none"> <li>Client consultation &amp; internal site inspections</li> <li>Internal data capture: photos, measurements, &amp; diagrams</li> <li>External building survey to identify point of entry</li> <li>Dilapidation reporting</li> <li>SORS (Schedule of Rates) estimation and pricing</li> </ul>
	<p><b>SCOPING &amp; PLANNING</b></p> <ul style="list-style-type: none"> <li>DCAF &amp; BYDA processing</li> <li>Consultation with asset owners based on BYDA feedback</li> <li>Rod, rope, &amp; prove of underground conduits</li> <li>Pit verification &amp; surface reinstatement measurements</li> <li>Engage licensed surveyor for boundary checks &amp; site set-out</li> <li>Determine trench vs bore for conduit installation &amp; cost accuracy</li> </ul>
	<p><b>CABLE HAULING</b></p> <ul style="list-style-type: none"> <li>External copper hauling &amp; recovery (small to large cables)</li> <li>Fibre optic cable &amp; 32mm subduct installation via hand haul or winching</li> </ul>
	<p><b>INTERNAL CABLING</b></p> <p>Installation within:</p> <ul style="list-style-type: none"> <li>Data centres</li> <li>Telstra exchanges</li> <li>Residential complexes</li> <li>Industrial/commercial sites (e.g., schools, hospitals, shopping centres)</li> <li>CMTS shelters</li> <li>High-rise CBD buildings</li> </ul>
	<p><b>SPLICING &amp; JOINTING</b></p> <ul style="list-style-type: none"> <li>Fibre optic splicing (via trusted partners)</li> <li>Copper jointing (inline &amp; openable joints - plastic cables)</li> </ul>
	<p><b>RELOCATIONS &amp; CUTOVERS</b></p> <ul style="list-style-type: none"> <li>Extensive Telstra ARCW experience since 2011</li> <li>Full design &amp; execution of relocations &amp; cutovers</li> <li>Fibre splicing included through partner networks</li> </ul>
 <p><b>CIVIL WORKS</b></p>	<p><b>CIVIL CONSTRUCTION</b></p> <ul style="list-style-type: none"> <li>Non-destructive digging (potholing)</li> <li>Installation of pits (plastic or concrete) &amp; conduits via trench, bore, or Grundomat</li> <li>Chain trenching</li> <li>Asbestos removal (from pits &amp; conduits)</li> <li>Concrete &amp; asphalt removal, disposal, &amp; reinstatement</li> <li>Core boring of buildings, brick, &amp; concrete Telstra manholes</li> <li>Construction &amp; repair of brick manholes</li> <li>Installation/removal of Telstra wooden poles &amp; replacements</li> <li>Marker post set-out &amp; installation</li> <li>Traffic management for public &amp; worker safety</li> </ul>
 <p><b>END-TO-END</b></p>	<p><b>END-TO-END PROJECT DELIVERY</b></p> <ul style="list-style-type: none"> <li>Complete project management from site survey to handover</li> <li>CAD-quality as-built / as-constructed documentation</li> </ul>

## Industry Accreditations

- Class B Asbestos Removal Licence - WARA 1506
- Telstra Duct Access Approved (National)
- TEBA Accredited (National)
- RIICCM202D Identify, Locate & Protect Underground Services
- Elevated Work Platform (EWP)
- Remove Non-friable Asbestos
- Supervise Asbestos Removal
- Basic Worksite Traffic Management
- Confined Space Training
- Working Safely at Heights
- ACMA Open Cabler Registration - T09498
- Certificate 2, 3 & 4 in Telecommunications
- Diploma in Telecommunications
- Gas Test Explosive Atmospheres
- Telstra CAN 2001 Copper Cable Jointing



## Our Mission

To be WA's most trusted telecommunications infrastructure partner - delivering smart, reliable, future-ready solutions with clear communication, on time and on budget.



## Why Choose Dean Industries Group?

At Dean Industries Group, we don't just turn up - we turn it on. From civil works to complex infrastructure, our team brings the experience, precision and energy to deliver every time.

### ✓ Experience That Delivers

We've tackled projects of all shapes and sizes. With a solid track record across the telecommunications industry, we bring real-world know-how and a hands-on approach that gets results - fast and stress free.

### ✓ Safety First, Always





Safety isn't optional. It's built into everything we do. Our systems, training, and culture put people first - ensuring every site runs smoothly and every team member goes home safely at the end of the day.

### ✓ Quality That Speaks for Itself

We don't do shortcuts. From start to finish, we focus on detail, reliability, and doing the job right the first time.

When you partner with Dean Industries Group, you get more than a contractor - you get a crew that's committed, capable, and integrates seamlessly into your worksite



PROJECT	CLIENT DETAILS	SCOPE OF WORK
<b>Telstra Recoverable Works – Camp Road, Paraburdoo WA</b>		
	<p><b>Client:</b> Ventia <b>Year:</b> 2024</p>	<ul style="list-style-type: none"> <li>Mobilised crew and equipment to site</li> <li>Installed 3km telecommunications conduit and 22 concrete pits</li> <li>Hauled 36 SMOF for cutover works</li> <li>Complied with Project Heritage and Cultural needs</li> <li>Located the year 1994 12 SMOF with no tracer in 42°C heat</li> <li>Protected legacy fibre with P50 split pipe and stabilised sand</li> </ul>
<b>Telstra Wideband – Rottnest Island 3G Exit &amp; 4G Upgrade</b>		
	<p><b>Client:</b> Service Stream <b>Year:</b> 2024</p>	<ul style="list-style-type: none"> <li>Scoped and remediated failed conduits over 4km</li> <li>Used radio detection equipment to avoid soil disturbance</li> <li>Developed complex method statement for Rottnest Island Authority</li> <li>Work with archaeologists, Traditional Owners &amp; heritage monitors</li> <li>Coordinated ocean barge transport for materials and plant</li> <li>Removed ACM pits without disrupting tourists</li> <li>Installed 12 SMOF, 330m conduit, 20 new pits</li> <li>Full project management with daily stakeholder updates</li> </ul>
<b>Telstra Wideband – Halls Creek Fibre Extension</b>		
	<p><b>Client:</b> Service Stream <b>Year:</b> 2023</p>	<ul style="list-style-type: none"> <li>Mobilised 2,866km to site with plant and equipment</li> <li>Freighted materials from Perth to the project laydown area</li> <li>Cleared 2km alignment to locate direct-bury copper</li> <li>Chain trenched 2.5km and installed new P50 conduit</li> <li>Installed hauling pits and tied into live Telstra network</li> <li>Installed galvanised conduit under the creek bed to avoid HDD</li> <li>Completed internal cabling and hauled 36SMOF</li> </ul>
<b>Telstra Recoverable Works – Kargotich Road, Oakford</b>		
	<p><b>Client:</b> Ventia <b>Year:</b> 2023</p>	<ul style="list-style-type: none"> <li>Installed 1.5km of P100 conduit and 25 new plastic pits</li> <li>Hauled multiple copper cables and 12 SMOF</li> <li>Installed new power conduit/pits to refeed the Telstra RIM</li> <li>Recovered redundant pits, manholes, fibre and copper</li> <li>Liaised with landowners for property access</li> </ul>
<b>Core Fibre Rollout – Hilton to South Coogee Exchange</b>		
	<p><b>Client:</b> Aussie Broadband <b>Year:</b> 2022</p>	<ul style="list-style-type: none"> <li>Rod, roped, and proved 13km of Telstra network</li> <li>Cleared blockages and installed carrier breakout pits</li> <li>Night works with complex traffic management scenarios</li> <li>Installed subduct and hauled 13km of 360 SMOF</li> <li>Completed exchange cable installation works to the carrier rack</li> </ul>